



MARKUS PARTNERS

MARKUS Partners advised the BIM specialist hartmann technologies (htG) on the sale of a majority interest to Nemetschek AG

July 2014 – Nemetschek has acquired a majority interest in BIM specialist hartmann technologies GmbH, Berlin. htG develops and distributes software solutions for building-model-oriented processes in the construction industry. Nemetschek with its building technology solution NEVARIS now covers the process from cost planning and AVA (tenders, awarding of contracts, invoicing) all the way to building construction and controlling. This investment adds the detailed determination of costs and quantities to the solution portfolio. The ice BIM solutions developed by htG can, for example, use the 3D model to directly derive critical quantity calculations for structural and finishing work. The integration with NEVARIS ensures an end-to-end process which is transparent throughout all stages of construction.

“We are pleased, to win Nemetschek as a strategic partner under whose umbrella our innovative technology will be further developed and distributed”, Rolf Hartmann, founder and managing director of htG, said.

“The investment in this innovative company fits perfectly our strategic goal of advancing to become the leading provider of BIM 5D in the AEC market globally,” says Patrik Heider, CFOO and Spokesman of the Executive Board of Nemetschek AG. “Nemetschek is the forerunner in shaping this future market and provides everyone involved in the building lifecycle with innovative and holistic software solutions that can be used to execute and optimise all processes with regard to design, costs, time and quality,” continues Heider.

MARKUS Partners acted as exclusive financial advisor to the shareholders of hartmann technologies GmbH during the whole transaction.

About Nemetschek AG – www.nemetschek.com

Nemetschek is a globally leading producer of software for the AEC industry (Architecture, Engineering, Construction) industry. With its 12 brands, the Nemetschek Group now serves more than 1.2 million users in 142 countries from more than 40 locations worldwide. Founded in 1963 by Professor Georg Nemetschek, the company focuses on innovations such as Open Building Information Modelling

(Open BIM) for the AEC market of tomorrow. Publicly listed since 1999 and quoted on the TecDAX, the company achieved revenues of EUR 185.9 million in 2013.

About **hartmann technologies GmbH (htG)** – www.hartmann-technologies.net

hartmann technologies GmbH (htG), Berlin, is a technology venture with the objective to develop practical and smart software solutions to increase efficiency of the planning and construction process in all areas. The employees of htG have 14 years of experience in the special field of model-based engineering. The foundation was laid in 1998 Ingenieurgesellschaft Hartmann mbH, a company with a workforce of 60 employees and an experience of preparing documents for tender procedures for 350 building projects per year. In 2009 the development work was moved to the newly founded htG with the objective to create practical software tools for the BIM-operation.

About **MARKUS Partners** – www.markuspartners.com

MARKUS Partners, Frankfurt am Main, is specialist adviser on ownership succession planning, the acquisition and disposal of businesses, and corporate cooperations. Together the team looks back to several decades of accumulated experience in M&A and private equity. MARKUS Partners is a member of VMA (Professional association of mid-market M&A advisors in Germany).